Joint Council Board Meeting August 29, 2007* In Person

Attendees: R. Gibson, K.Wallce, N. Fox, J.Sciortino, H. Stultz, S. Cox, T. DiFilipo, J. Rolsky, D. Murphy-Schuemann, A. Schlicht, J. Ruben, R. Pearlman, K. Sacco, L. Wetterberg

Absent: J. Peterson

Call to Order & Agenda: R. Gibson at 8:20 AM EST

Financial Report: J. Rolsky & J. Ruben

The financial summary statement, balance sheet, profit & loss, and budget to actuals were reviewed.

2007 JCICS Mid-year Financial Report: January through July

Anticipated Revenue

2007 Revenue Budget Comments from January:

- Anticipated increased revenue through Children's Charities
- Anticipated increase in General Donations
- Anticipated increase in Global Awareness Campaign & International Relations Initiative

2007 Revenue To-Date

2007 Revenue Received Comments:

- Membership dues
- Both Conference Fees and Other Conference Income
- Donations figure does not include \$500,000 In-Kind donation from Build-A-Bear Workshop®; donations will be broken down further on future slide

2006 vs. 2007 Revenue To-Date

2006 vs. 2007 Revenue Received To-Date Comments:

2007 Donations To-Date Summary

2007 Donations To-Date Comments:

2008 Budget Proposal: T.DiFilipo

The 2008 proposed budget was reviewed line by line.

Fundraising: T. DiFilipo

Policies: T. DiFilipo

Nominating Committee: R. Gibson

Board Composition: T. DiFilipo

Discussed adding additional board members outside of JCICS member organizations, so long as they do not hold a voting majority.

President's Advisory Committee: T. DiFilipo

2008 Conference: T. DiFilipo

<u>Keynote</u>

Board Expenses

Congressional Reception

International Delegation

Parent Preparation Guide: K. Sacco & J. Sciortino

International Relations Report: T. DiFilipo

Global Strategy for Orphans Initiative

Adult Adoptee Overview & Update: S. Cox & K. Sacco

Discussion was held regarding increased anti-adoption sentiment pervading adult adoptee networks and the impact this is having on the field.

Membership Report: Provided to the Board to Read & Review

Report

- August 2007 236 members
 - o 22 new members in 2007
 - o 215 renewing members in 2007
- Retention Rate
 - o 88.1% retention rate in 2007
 - o 29 members did not renew in 2007

Member Demographics

- 22 Members joined in 2007
 - o 16 New Agencies
 - Total = 193/Last Year = 198/Decrease of 2.5%
 - 31 Local service agencies
 - 9 Placement only agencies
 - 152 both service agencies
- 5 New Parent/Advocacy Groups
 - Total = 27/Last Year = 25/Increase of 8%
- 1 New Medical Clinic
 - \circ Total = 18/Last Year = 22/Decrease of 18%

Affiliate Demographics

- 9 Affiliates joined in 2007
 - o 3 Adoption Agencies
 - For This Child, Inc., Hopscotch Adoptions, Inc., Arms of Love Adoption Agency
 - o 4 Individuals
 - Sara Lively, Robin Bartko, Michael S. Goldstein, Kelsea Eckert
 - o 2 Organizations
 - Pinnacle Development Group (AIRS), DNA Diagnostics Center

Hague Accreditation Plans

These numbers are based on the disclosure of the agency in their 2007 JCICS membership application.

Full – 137 Supervised Provider – 9 Temporary – 27 Not Applying – 6 Exempt – 10 Did Not State – 4

Next Board Call: Wednesday, September 26, 2007 at 3:00 PM EST

MOTION: To adjourn the meeting at 3:00 PM EST. R. Pearlman MOVED/ K. Wallace SECONDED PASSED by Majority

Respectfully Submitted, Heather Stultz, Secry

*Recreated from hard-copy agenda due to destruction of electronic data.